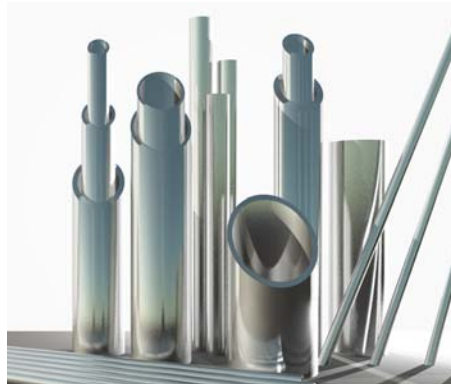


Corrotherm International

Corrotherm International is a global stockist of heat and corrosion resistant nickel alloys.

There is no substitute for knowledge, expertise and an unrivalled portfolio of products. That is why Corrotherm International is successfully forging a global reputation as a leading supplier of heat and corrosion resistant materials. It understands market needs, delivers what customers want, when they want it and has the support of a network of mills to cater for special and even bespoke orders. It can also call on a wealth of industry expertise to help problem-solve and create innovative solutions for individual needs. Established in 1992, Corrotherm International was founded by the current management team, who combine more than 135 years' industry experience between them. They created the operation after deciding to capitalise on a gap in the market for putting packages of metals together and supplying the Middle East. A fully operational Middle East base was opened in 1999. Sales presences have since been created in USA, Dubai, Abu Dhabi, Saudi Arabia, India, South Africa, Australia, S Korea and China facilitating contact points 24 hours a day, seven days a week. Corrotherm International understands the day-to-day demands involved in the supply of heat and corrosion resistant metals. As a result it can provide the fastest and most cost-efficient service through a wide range of high alloy materials. These can be delivered off-the-shelf or from back-up stock held to support projects



in the oil, gas, petrochemical, power generation and marine industries. This approach is underlined by a unique relationship with the mills, which ensures the portfolio offered is continually updated. It also puts the company, and its customers, at the centre of any technological innovations and at the forefront of any new developments.

Corrotherm offers an independent and confidential analysis and metals testing service as well as fast track delivery through up to the minute knowledge of client requirements, material availabilities and mill capacities. Once the order is entered it is progressed, inspected, properly marked and delivered on time with documentation to suit the customer's needs.

Jan Ward, Corrotherm CEO, says: "With our expertise we can analyse client requirements and translate them into something mills can supply. We

are also flexible enough to document and expedite jobs the way customers want so they fit their systems straight away. We share our product knowledge via free brochures and specially-tailored seminars with customers procurement and materials teams with our metallurgist and mill technologist to create a forum for customers to discuss alternative solutions or ways of working."

She explains no two orders and no two project requirements are the same so flexibility in the ERP system reassures the client and eases the workload. This is a vital service that guarantees goods clear customs smoothly and comply with the client's goods inwards requirements. The offer of flexible payment terms also gives customers the confidence to place orders no matter what their timeframe requirements. Corrotherm holds core material in stock in a range of alloys, including Inconel 625, Incoloy 825, Monel 400, Nickel 200 and Inconel C276. They can deliver large or small volumes with rapid turnarounds ensuring clients can confidently meet deadlines.



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